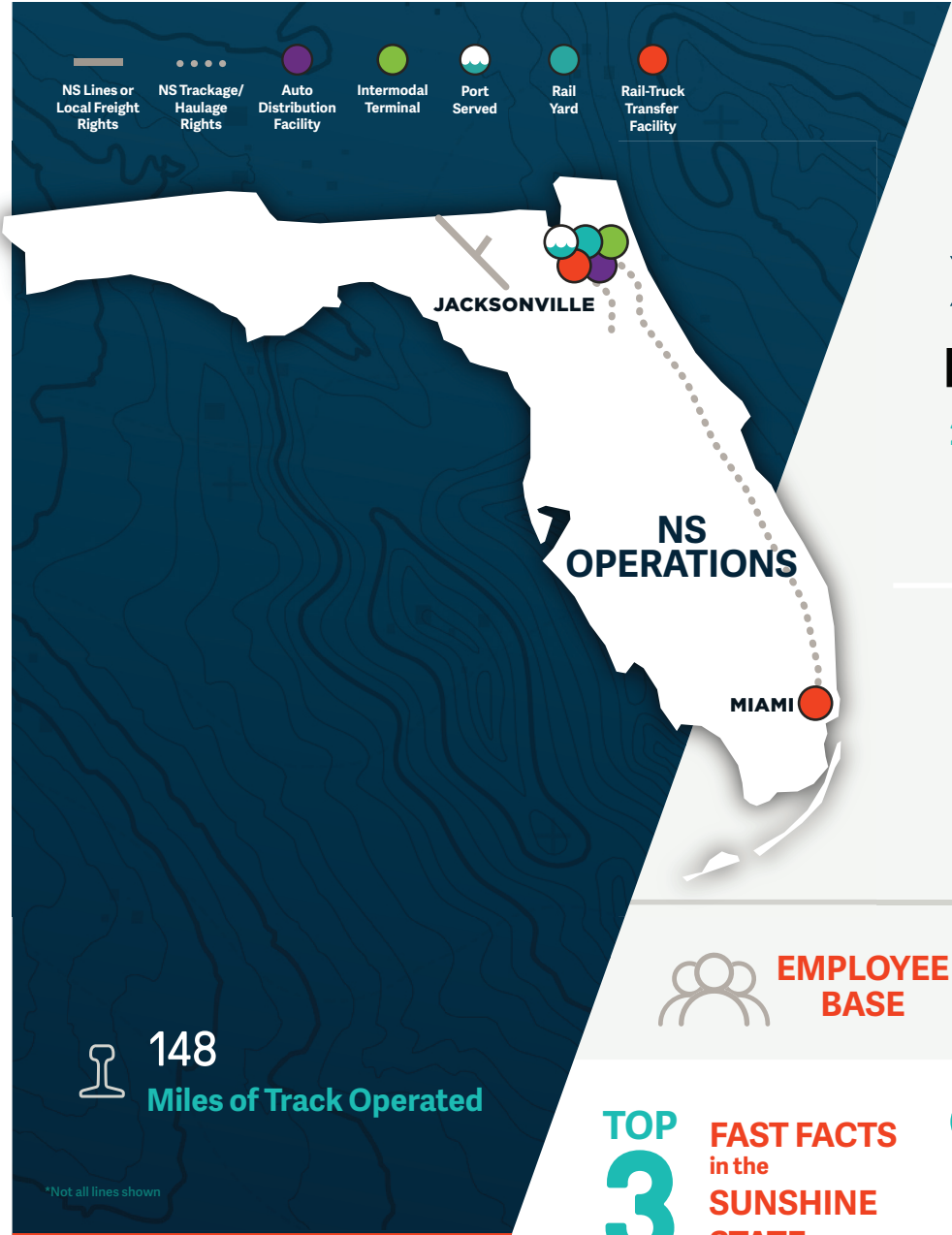


FLORIDA

2022
FACT SHEET



SUSTAINABILITY BENEFITS

Emissions Avoided

RAIL vs TRUCK

29,497+ metric tons of CO₂

70% reduction

This reduction in carbon footprint is equal to:

547,872

Trucks removed from the highway per year

INDUSTRIAL DEVELOPMENT

Over the Last 10 Years

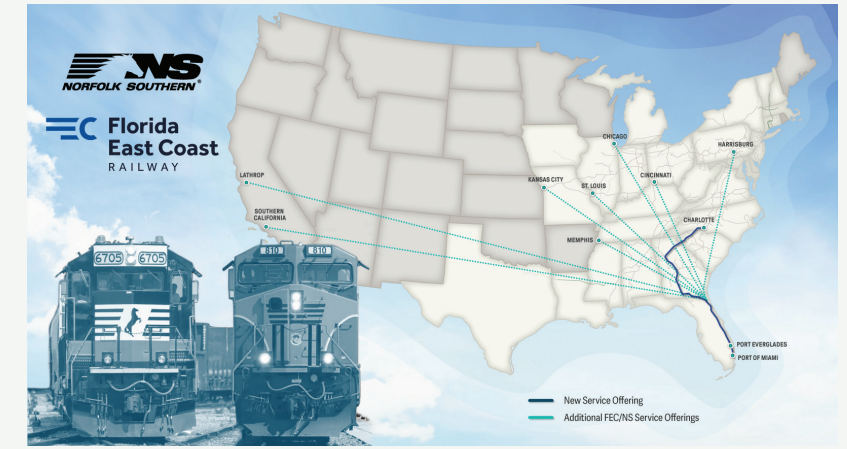
18 Jobs Created

\$6M+ Industry Investment

4 Total Projects

Available Industrial Development Sites: **13**

NEW SERVICE OFFERINGS FOR FLORIDA MARKETS



148 Miles of Track Operated



EMPLOYEE BASE

223 Employees

\$15.8M Wages

387 Retirees

54 New Employees

CUSTOMERS SERVED

626 Unique

ANNUAL SPEND (\$14M Annual Average)

\$14M Annual Average

TOP 3 FAST FACTS in the SUNSHINE STATE

1 NS transported enough corn syrup to make over **1B** bottles of ketchup

2 NS transported enough tissue paper to meet the annual needs of **3M+** Americans

3 NS transported enough hay to feed over **20,000** horses for a year



COMMUNITY IMPACT

Donated **\$308,060** 2013 to date