



1,905 Miles of Track Operated



SUSTAINABILITY BENEFITS

Emissions Avoided

RAIL vs TRUCK

2,029,750 metric tons of CO₂

77.7% reduction

This reduction in carbon footprint is equal to:

6.9M+

Trucks removed from the highway per year

INDUSTRIAL DEVELOPMENT

Over the Last 10 Years

2,798

Jobs Created

\$2.6B+

Industry Investment

83

Total Projects

Growth on Norfolk Southern



Announced in 2020

PURINA

Pet Foods
New Location

300
New Jobs

\$550M
Investment



Announced in 2022

FORD

Truck Plant
Expansion

1,800
New Jobs

\$1.5B
Investment



Announced in 2023

JSW

Steel
Expansion

26
New Jobs

\$119M
Investment

Available Industrial Development Sites: 75



EMPLOYEE BASE

2,907
Employees

\$224.8M
Wages

2,366
Retirees

539
New Employees

CUSTOMERS SERVED **1,419**
Unique

ANNUAL SPEND **\$190M**
(Roadway and Infrastructure Improvements) Annual Average

TOP 3 FAST FACTS in the BUCKEYE STATE

1 NS transported enough flour to make **1.25M large pizzas**

2 NS transported enough grain to make **12M kegs of beer**

3 NS transported enough rock salt to treat **1.8M+ miles of road against snow / ice**



COMMUNITY IMPACT

\$2.8M
2013 to date

\$125K+
to over 40 different first responder organizations

*Not all lines shown