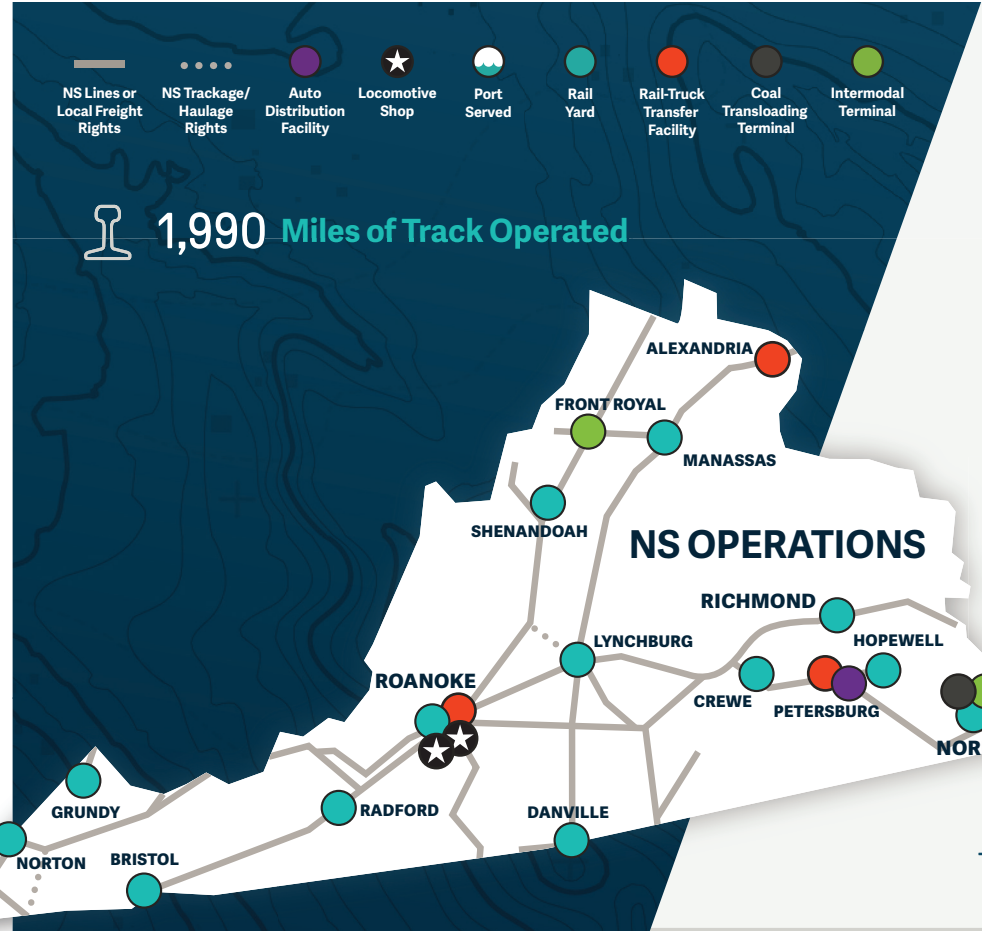


VIRGINIA

2022
FACT SHEET



1,990 Miles of Track Operated

SUSTAINABILITY BENEFITS

Emissions Avoided

RAIL vs TRUCK
 940,992+ metric tons of CO₂
73% reduction

This reduction in carbon footprint is equal to:
2.8M+
 Trucks removed from the highway per year

INDUSTRIAL DEVELOPMENT

Over the Last 10 Years

1,440 Jobs Created | **\$392M+** Industry Investment | **69** Total Projects

Growth on Norfolk Southern

<p>Announced in 2021 BLUE STAR Nitrile Butadiene Rubber <i>New Location</i> 2,500 New Jobs \$714M Investment</p>	<p>Announced in 2022 SCHOLLE Plastics Manufacturing <i>Expansion</i> 75 New Jobs \$31.1M Investment</p>	<p>Announced in 2023 FAIRWINDS LANDING Marine Ops <i>New Location</i> 200 New Jobs \$100M Investment</p>
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Available Industrial Development Sites: 53

<p>EMPLOYEE BASE 2,715 Employees \$208M Wages</p>	<p>3,114 Retirees 416 New Employees</p>	<p>CUSTOMERS SERVED 589 Unique</p>	<p>ANNUAL SPEND (Roadway and Infrastructure Improvements) \$125M Annual Average</p>
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TOP 3 FAST FACTS in the OLD DOMINION

- NS transported enough frozen potatoes to make **463M** hash browns
- NS transported enough frozen fruit to make **29M** smoothies
- NS transported enough peanuts to make **~800M** peanut butter and jelly sandwiches

COMMUNITY IMPACT
 Donated over **\$30M** 2013 to date