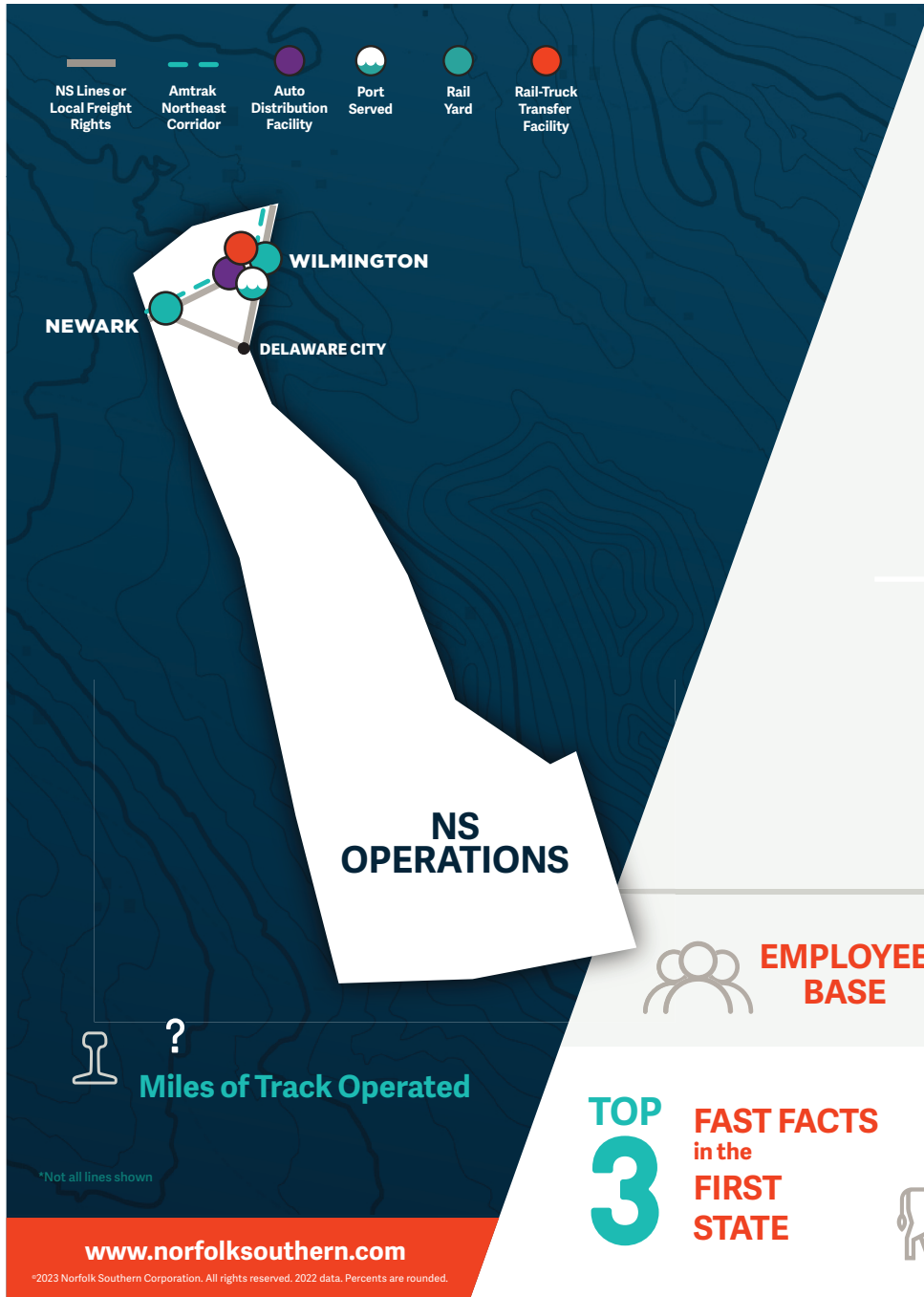


DELAWARE

2022
FACT SHEET



SUSTAINABILITY BENEFITS

Emissions Avoided

RAIL vs TRUCK

8,726+ metric tons of CO₂

64% reduction

This reduction in carbon footprint is equal to:

230,740

Trucks removed from the highway per year

INDUSTRIAL DEVELOPMENT

Over the Last 10 Years

440
Jobs Created

\$352M+
Industry Investment

11
Total Projects

Growth on Norfolk Southern

Announced in 2021
VEOLIA
Water Treatment
Expansion

\$45K
Investment

Announced in 2021
ADVANTAGE
LUMBER
Lumber Receiver

New
50
New Jobs

\$5M
Investment

Announced in 2022
ESSENTIAL
MINERALS
Food Grade Manufacturer

New
15
New Jobs

\$7M
Investment

Available Industrial Development Sites: 7



EMPLOYEE BASE

59
Employees

\$4.3M
Wages

68
Retirees

13
New
Employees

CUSTOMERS SERVED

110
Unique

ANNUAL SPEND
(Roadway and Infrastructure Improvements)

\$2.6M
Annual Average

TOP 3 FAST FACTS in the FIRST STATE

1 NS transported enough barley to meet the annual barley feed needs of
10K cattle



2 NS transported enough crushed limestone to build
14,000+ driveways



3 NS transported enough bituminous coal to generate a year's worth of electricity for
24K+ households



COMMUNITY IMPACT

Donated \$291,877
2013 to date